

# Santa Cruz Beat 2- Highway 1

Contract Period: July 1, 2005 - June 30, 2008

Items	Units	Ladd's Towing			
		No. of Items	Cost per Unit	Total Cost	% of T Cost
<b>A. Vehicles &amp; Equipment</b>					
1. Vehicles					
a. Tow Trucks	trucks	1	\$76,109	\$76,109	25.89%
b. Pick-up Trucks	trucks			\$0	0.00%
2. Finance Charges	trucks	1	\$8,900	\$8,900	3.03%
3. Insurance & Vehicle Registration Fees	trucks	1	\$12,750	\$12,750	4.34%
4. Fuel					
a. Tow Trucks	gallons	22,530	\$2.40	\$54,072	18.39%
b. Pick-up Trucks	gallons			\$0	0.00%
c. Motorist	gallons	2,160	\$2.35	\$5,076	1.73%
5. Vehicle Maintenance					
a. Parts Replacement	trucks	1	\$5,500	\$5,500	1.87%
b. Labor	hours	1	\$1,200	\$1,200	0.41%
6. FSP Equipment/Supplies (Refer to Appendix D)	trucks	1	\$2,947	\$2,947	1.00%
<b>Subtotal A (Vehicles &amp; Equipment)</b>				<b>\$166,554</b>	<b>56.65%</b>
<b>B. Management &amp; Drivers</b>					
7. FSP Management Costs	year	144	\$20	\$2,880	0.98%
8. FSP Driver Costs					
a. Wages (# of Drivers _____)	hours	4,506	\$19	\$85,614	29.12%
b. Workers Compensation	driver	85,614	\$0.20	\$17,123	5.82%
c. Taxes	driver	85,614	\$0.12	\$10,274	3.49%
9. FSP Driver Benefits					
a. Vacation/Holidays/Sick Days	driver	1	\$1,600	\$1,600	0.54%
b. Retirement	driver			\$0	0.00%
c. Medical, Dental, Vision	driver	3	\$1,440	\$4,320	1.47%
10. Training (Qtrly Refresher, Safety Mtgs., etc.)	hours	3	\$684	\$2,052	0.70%
<b>Subtotal B (Management &amp; Drivers)</b>				<b>\$123,862</b>	<b>42.13%</b>
<b>C. Administration</b>					
11. Administrative Costs - Office Operations	year	180	\$20	\$3,600	1.22%
12. Other (please specify)				\$0	0.00%
<b>Subtotal C (Administration)</b>				<b>\$3,600</b>	<b>1.22%</b>
<b>D. Final Cost Calculation</b>					
13. Total Cost (Subtotal A + B + C)				<b>\$294,016</b>	
14. Subtract Equipment Salvage Value		Trucks	\$ Value	Total Salvage Value	
a. Tow Trucks		1	\$30,000	\$30,000	
b. Pick-up		0		\$0	
15. Add Profit				<b>\$30,000</b>	10.20%
16. Net Cost (item 13 - 14+ 15)				<b>\$294,016</b>	
17. Total Contract Hours (Refer to Implementation Plan in Appendix A)				4,506	
<b>18. COST PER HOUR PER TRUCK (item 16/17)</b>				<b>\$65.25</b>	